

MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: FA
COURSE CODE: BBR22104
CREDITS: 4

DEPARTMENT: BBA ROM

Programme Outcomes – (BBA)

- **PO1 Business and Management Knowledge:** Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.
- **PO2 Development of Business Solutions:** Identify, formulate and develop solutions in different fields such as Banking, Insurance, and Finance. Core competencies can be gained to impart skills in Accounting, Management and Leadership, Communication and Overall Personality development.
- **PO3 Solving Research Problems:** Utilize Research Methodology and Project work to infer and interpret data in order to provide valid conclusions in business.
- **PO4 Modern Business tools and Techniques:** explain, select, analyze and apply relevant management techniques, resources, modern business tools, models and practices for holistic development of the learner.
- **PO5 The Manager, the businessman, the entrepreneur and the Society:** Apply contextual and skill-based knowledge to identify the micro and macro factors which affect an organization.
- **PO6 Practical exposures:** identify and equip learners to face the modern day challenges in Commerce and business.

- **PO7 Globalization and Ethics:** Design and apply value based curriculum committed to professional ethics and responsibilities, so as to render global citizens with a human touch
- **PO8 Life long learning and Employability:** Recognize the need for and engage the learners to acquire proficiency, attain ability in management principles and practices equipping them to compete in competitive exams like C.A, ACCA, CS, CMA, ICWA and other courses making them self-reliant and highly employable.

PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

Students will be able to:

PSO1 Develop & evaluate Managerial Decisions to identify optimal solution in Retail Industry.

PSO2 Demonstrate effective application capabilities of their conceptual understanding of the real retail business world.

PSO3 Exhibit effective decision making skills, employing analytical & critical thinking ability.

PSO4 Effective oral & written communication skills in professional context.

PSO5 Leadership & networking skill while handling retail business situations.

| | COURSE OUTCOMES | BLOOM'S TAXONOMY LEVEL |
|------------|---|-------------------------------|
| CO1 | Describe the need and importance of accounting | describe |
| CO2 | Explain about subdivision of journal | explain |
| CO3 | Compare the cashbook and passbook balances to reconcile the difference | compare |
| CO4 | Analyze the financial position of an organization | analyze |
| CO5 | Identify the mistakes in books of accounts and helps in correcting them | identify |

| Course | Programme Outcomes | Program Specific |
|-----------------|---------------------------|-------------------------|
| outcomes | | outcomes |

| co | mid exams 1 | | | mid 2 | | | group discussion | | | assignment | | | viva | |
|-----|-------------|------------------|------|-------|------------------|--|------------------|------------------|--|------------|------------------|--|-------|---|
| | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | pass% | A |
| CO1 | 73.3 | 1.0 | | | | | 100.0 | 3.0 | | 100.0 | 3.0 | | 100.0 | |
| CO2 | 73.3 | 1.0 | | | | | 100.0 | 3.0 | | | | | 100.0 | |
| CO3 | 73.3 | 1.0 | 96.7 | 3.0 | | | 100.0 | 3.0 | | | | | 100.0 | |
| CO4 | | | 96.7 | 3.0 | | | 100.0 | 3.0 | | | | | 100.0 | |
| CO5 | | | 96.7 | 3.0 | | | 100.0 | 3.0 | | | | | 100.0 | |

| | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 | PSO1 | PSO2 | PSO3 | PSO4 | PSO5 |
|---|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|------|------|
| 1 | H | H | | | S | H | | H | H | | | H | H |
| 2 | S | H | | | H | H | | H | H | | | H | H |
| 3 | H | H | | | S | H | | H | H | | | H | H |
| 4 | H | H | | | S | H | | H | S | | | H | H |
| 5 | S | S | | | H | H | | H | S | | | H | H |

| OUTCOME | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 |
|------------------------|-------|-------|-----|-----|-----|-------|-----|-------|
| CO1 | | | | | | | | |
| CO2 | | | | | | | | |
| CO3 | | | | | | | | |
| CO4 | | | | | | | | |
| CO5 | H 0.9 | H 0.9 | | | | H 0.9 | | H 0.9 |
| AVERAGE OF COS FOR POS | 0.9 | 0.9 | | | | 0.9 | | 0.9 |
| AVERAGE OF POS | 0.9 | 0.9 | | | | 0.9 | | 0.9 |
| AVERAGE | 0.9 | | | | | | | |

MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: BUSINESS ENGLISH - I

COURSE CODE: EA18101

CREDITS: 3

DEPARTMENT: BBA ROM

PROGRAMME OUTCOMES (BCOM and BBA):

PO1 Business and Management Knowledge: Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.

PO2 Development of Business Solutions: Identify, formulate and develop solutions in different fields such as Banking, Insurance, and Finance. Core competencies can be gained to impart skills in Accounting, Management and Leadership, Communication and Overall Personality development.

PO3 Solving Research Problems and initiating Practical knowledge: utilize Research Methodology and Project work to infer and interpret data providing valid business conclusions and equip learners to grapple with modern day challenges in commerce and business.

PO4 Modern Business tools and Techniques: explain, select, analyze and apply relevant management techniques, resources, modern business tools, models and practices for holistic development of the learner.

PO5 The Manager, the businessman, the entrepreneur and the Society: Apply contextual and skill-based knowledge to identify the micro and macro factors which affect an organization.

PO6 Environment and Sustainability: Identify, analyze and equip learners to understand the need for creating business solutions for environmental and sustainable development.

PO7 Globalization and Ethics: Design and apply value based curriculum committed to professional ethics and responsibilities, so as to render global citizens with a human touch.

PO8 Life long learning and Employability: Recognize the need for and engage the learners to acquire proficiency, attain ability in management principles and practices equipping them to compete in competitive exams like C.A, ACCA, CS, CMA, ICWA and other courses making them self-reliant and highly employable.

PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

Students will be able to:

PSO1Develop & evaluate Managerial Decisions to identify optimal solution in Retail Industry.

PSO2Demonstrate effective application capabilities of their conceptual understanding of the real retail business world.

PSO3Exhibit effective decision making skills,, employing analytical & critical thinking ability.

PSO4Effective oral & written communication skills in professional context.

PSO5Leadership & networking skill while handling retail business situations.

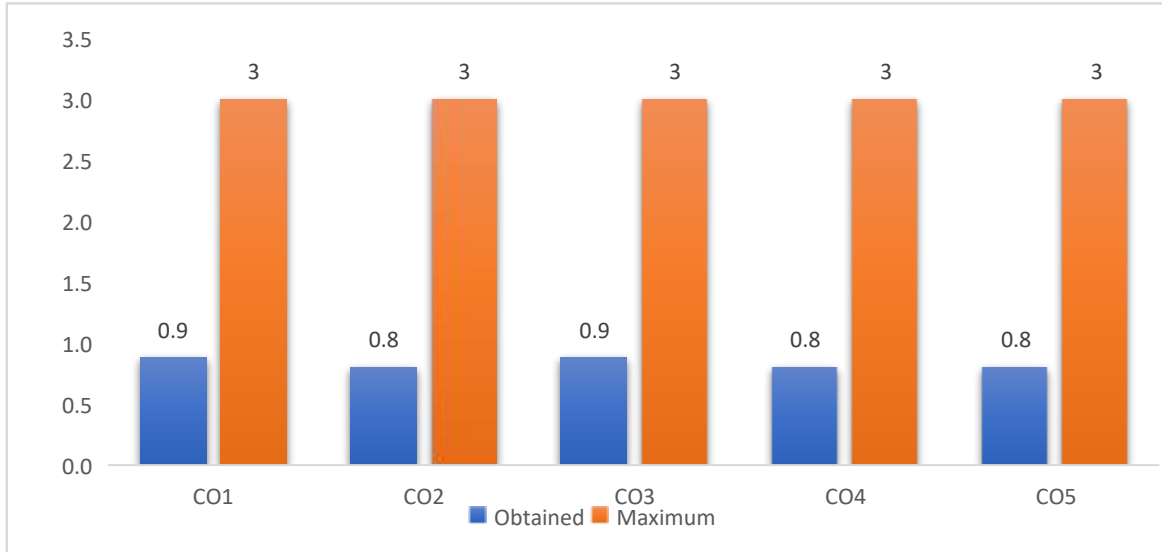
| | | | | | | | | | | | | | |
|---|---|--|--|---|--|--|---|---|--|--|---|--|--|
| 1 | H | | | S | | | H | H | | | H | | |
| 2 | H | | | S | | | H | H | | | H | | |
| 3 | H | | | S | | | H | H | | | H | | |
| 4 | H | | | S | | | H | H | | | H | | |
| 5 | H | | | S | | | H | H | | | H | | |

H: Highly Supportive Supportive

S:

| co | mid exams 1 | | mid 2 | | group discussion | | assignment | | viva | | A |
|-----|-------------|------------------|-------|------------------|------------------|------------------|------------|------------------|-------|--|---|
| | pass% | Attainment level | pass% | Attainment level | pass% | Attainment level | pass% | Attainment level | pass% | | |
| CO1 | 100.0 | 3.0 | | | 85.0 | 2.0 | 98.3 | 3.0 | 100.0 | | |
| CO2 | 100.0 | 3.0 | | | 85.0 | 2.0 | | | 100.0 | | |
| CO3 | 100.0 | 3.0 | 90.0 | 3.0 | 85.0 | 2.0 | | | 100.0 | | |
| CO4 | | | 90.0 | 3.0 | 85.0 | 2.0 | | | 100.0 | | |
| CO5 | | | 90.0 | 3.0 | 85.0 | 2.0 | | | 100.0 | | |

| AVERAGE | AVERAGE |
|---------|---------|
| 0 | 0.832 |



| OUTCOME | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 |
|------------------------|-------|-------|-----|-----|-----|-------|-----|-------|
| CO1 | | | | | | | | |
| CO2 | | | | | | | | |
| CO3 | | | | | | | | |
| CO4 | | | | | | | | |
| CO5 | H 0.8 | H 0.8 | | | | H 0.8 | | H 0.8 |
| AVERAGE OF COS FOR POS | 0.8 | 0.8 | | | | 0.8 | | 0.8 |
| AVERAGE OF POS | 0.8 | 0.8 | | | | 0.8 | | 0.8 |
| AVERAGE | 0.8 | | | | | | | |

MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: INDIAN HERITAGE & CULTURE

COURSE CODE:IC18001

CREDITS: 2

DEPARTMENT: BBA ROM

PROGRAMME OUTCOMES – (B.COM/ BBA)

-
- **PO1 Business and Management Knowledge:** Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.

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PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

Students will be able to:

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Industry.

PSO2Demonstrate effective application capabilities of their conceptual understanding

of the real retail business world.

PSO3Exhibit effective decision making skills,, employing analytical &critical

thinking ability.

PSO4Effective oral & written communication skills in professional context.

PSO5Leadership &networking skill while handling retail business situations.

| | COURSE OUTCOMES | BLOOM'S TAXONOMY LEVEL |
|------------|--|-------------------------------|
| CO1 | The student can understand better about the origin of ancient Indian culture and the contributions of great rulers from both north and south India for Indian culture in ancient days | II (UNDERSTAND) |
| CO2 | Students will analyse how Persian culture entered into India and how it influenced the Fine Arts of Indian society like Classical Music, Dance and Architecture. | IV (ANALYZE) |
| CO3 | Student can able to assess how the Indian orthodox society turn into modern and western society in the 19th century .It also edifies the students with spiritual doctrines of various Religions. | IV (ANALYZE) |

| | | |
|------------|---|--------------|
| CO4 | Students will evaluate various challenges face by the youth and the evil affects of terrorism on society | V (EVALUATE) |
| CO5 | The topics in the unit create belongingness among the students by bringing awareness of the rights and duties to make the world a better place and it throw light on gender sensitization issues of women, Children and LGBT. | VI (CREATE) |

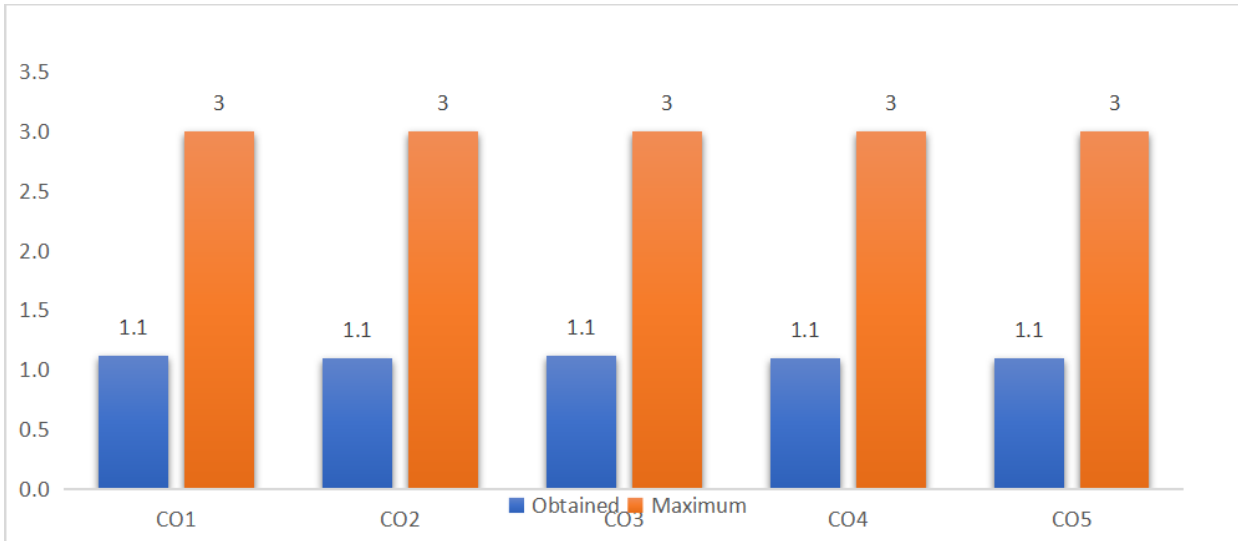
TABLE 1: CO, PO, PSO MAPPING

| Course outcomes | Programme Outcomes | | | | | | | | Program Specific Outcomes | | | | |
|-----------------|--------------------|-----|-----|-----|-----|-----|-----|-----|---------------------------|------|------|------|--|
| | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | P08 | PSO1 | PSO2 | PSO3 | PSO4 | |
| 1 | S | | | | | S | H | | H | | | S | |
| 2 | S | | | | | S | H | | H | | | S | |
| 3 | S | | | | | S | H | | H | | | S | |
| 4 | S | | | | | S | H | | H | | | S | |

| | | | | | | | | | | | | | |
|---|---|--|--|--|--|---|---|--|---|--|--|---|--|
| 5 | S | | | | | S | H | | H | | | S | |
|---|---|--|--|--|--|---|---|--|---|--|--|---|--|

| co | mid exams 1 | | | mid 2 | | | group discussion | | | assignment | | | viva | | | Attendance | | | 0 |
|-----|-------------|------------------|--|-------|------------------|--|------------------|------------------|--|------------|------------------|--|-------|------------------|--|------------|------------------|--|-----------------------|
| | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | pass% | Attainment level | | CO W inter aver |
| CO1 | 96.7 | 3.0 | | | | | 100.0 | 3.0 | | 93.3 | 3.0 | | 100.0 | 3.0 | | 80.0 | 2.0 | | 2.8 |
| CO2 | 96.7 | 3.0 | | | | | 100.0 | 3.0 | | | | | 100.0 | 3.0 | | 80.0 | 2.0 | | 2.8 |
| CO3 | 96.7 | 3.0 | | 100.0 | 3.0 | | 100.0 | 3.0 | | | | | 100.0 | 3.0 | | 80.0 | 2.0 | | 2.8 |
| CO4 | | | | 100.0 | 3.0 | | 100.0 | 3.0 | | | | | 100.0 | 3.0 | | 80.0 | 2.0 | | 2.8 |
| CO5 | | | | 100.0 | 3.0 | | 100.0 | 3.0 | | | | | 100.0 | 3.0 | | 80.0 | 2.0 | | 2.8 |

| AVERAGE | AVERAGE |
|---------|---------|
| 0 | 1.108 |



MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: Introduction to Retail Operations and in Store Cashiering

COURSE CODE: 22101

CREDITS: 4

DEPARTMENT: BBA ROM

PROGRAMME OUTCOMES (BCOM and BBA):

PO1 Business and Management Knowledge: Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.

PO2 Development of Business Solutions: Identify, formulate and develop solutions in different fields such as Banking, Insurance, and Finance. Core competencies can be gained to impart skills in Accounting, Management and Leadership, Communication and Overall Personality development.

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PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

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PSO3Exhibit effective decision making skills,, employing analytical &critical thinking ability.

PSO4Effective oral & written communication skills in professional context.

PSO5Leadership &networking skill while handling retail business situations.

| | COURSE OUTCOMES | BLOOM'S TAXONOMY LEVEL |
|------------|---|-------------------------------|
| CO1 | Recognize the structure & functioning of retail sector. | II (UNDERSTAND) |
| CO2 | Supply chain system of Retail stores | IV (ANALYZE) |
| CO3 | Evaluate the process of retail stores operations | IV (ANALYZE) |
| CO4 | understand the basics of POS. | V (EVALUATE) |
| CO5 | Distinguish the mechanism of defining products in a retail stores | VI (CREATE) |

| | | | | | | | | | | | | |
|------------|-------|-----|-------|-----|-------|-----|-------|-----|-------|-----|------|--|
| CO1 | 100.0 | 3.0 | | | 100.0 | 3.0 | 100.0 | 3.0 | 100.0 | 3.0 | 50.0 | |
| CO2 | 100.0 | 3.0 | | | 100.0 | 3.0 | | | 100.0 | 3.0 | 50.0 | |
| CO3 | 100.0 | 3.0 | 100.0 | 3.0 | 100.0 | 3.0 | | | 100.0 | 3.0 | 50.0 | |
| CO4 | | | 100.0 | 3.0 | 100.0 | 3.0 | | | 100.0 | 3.0 | 50.0 | |
| CO5 | | | 100.0 | 3.0 | 100.0 | 3.0 | | | 100.0 | 3.0 | 50.0 | |

| | |
|----------------|----------------|
| AVERAGE | AVERAGE |
| 0 | 0.924 |

| OUTCOME | PO1 | PO2 | PO3 | PO4 | PO5 | PO6 | PO7 | PO8 |
|------------------------|-------|-------|-----|-----|-----|-------|-----|-------|
| CO1 | | | | | | | | |
| CO2 | | | | | | | | |
| CO3 | | | | | | | | |
| CO4 | | | | | | | | |
| CO5 | H 0.9 | H 0.9 | | | | H 0.9 | | H 0.9 |
| AVERAGE OF COS FOR POS | 0.9 | 0.9 | | | | 0.9 | | 0.9 |
| AVERAGE OF POS | 0.9 | 0.9 | | | | 0.9 | | 0.9 |
| AVERAGE | 0.9 | | | | | | | |

MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: Retail cashier

COURSE CODE: 22102

CREDITS: 5

DEPARTMENT: BBA ROM

PROGRAMME OUTCOMES (BCOM and BBA):

PO1 Business and Management Knowledge: Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.

PO2 Development of Business Solutions: Identify, formulate and develop solutions in different fields such as Banking, Insurance, and Finance. Core competencies can be gained to impart skills in Accounting, Management and Leadership, Communication and Overall Personality development.

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PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

PSO1Develop & evaluate Managerial Decisions to identify optimal solution in Retail Industry.

PSO2Demonstrate effective application capabilities of their conceptual understanding of the real retail business world.

PSO3Exhibit effective decision making skills,, employing analytical & critical thinking ability.

PSO4Effective oral & written communication skills in professional context.

PSO5Leadership & networking skill while handling retail business situations.

COURSE OUTCOMES

**BLOOM'S TAXONOMY
LEVEL**

| | |
|--|-------------|
| Students will be able to perform retail cashier & trainee associate role within the organization | III (APPLY) |
|--|-------------|

MAPPING COURSE OUTCOMES LEADING TO THE ACHIEVEMENT OF PROGRAM OUTCOMES:

COURSE TITLE: Retail Trainee Associate
COURSE CODE: 22104

CREDITS: 5

DEPARTMENT: BBA ROM

PROGRAMME OUTCOMES (BCOM and BBA):

PO1 Business and Management Knowledge: Apply the in depth knowledge acquired in the disciplines of Commerce, Business and Management, E-commerce, finance, accounting, auditing, marketing to solve complex problems in the business world.

PO2 Development of Business Solutions: Identify, formulate and develop solutions in different fields such as Banking, Insurance, and Finance. Core competencies can be gained to impart skills in Accounting, Management and Leadership, Communication and Overall Personality development.

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PO7 Globalization and Ethics: Design and apply value based curriculum committed to professional ethics and responsibilities, so as to render global citizens with a human touch.

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PROGRAMME SPECIFIC OUTCOMES (PSO) FOR BBA(Retail Operations

Management)

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PSO3 Exhibit effective decision making skills,, employing analytical & critical thinking ability.

PSO4 Effective oral & written communication skills in professional context.

PSO5Leadership & networking skill while handling retail business situations.

| COURSE OUTCOMES | BLOOM'S TAXONOMY LEVEL |
|--|-------------------------------|
| Students will be able to perform retail cashier & trainee associate role within the organization | III (APPLY) |

| INTERNAL ASSESSMENT | | | EXTERNAL ASSESSMENT |
|---------------------|-----------------------|--------------|---------------------|
| STUDENT UID | ON THE JOB ASSESSMENT | ATTAEENDANCE | EXTERNAL EXAM |
| | 36 | 4 | 60 |
| 111722046001 | 34 | 4 | 35 |
| 111722046002 | 32 | 4 | 39 |

| | | | |
|--------------|----|-----|----|
| 111722046003 | 28 | 2.4 | 26 |
| 111722046004 | 27 | 4 | 40 |
| 111722046005 | 26 | 2.4 | 40 |
| 111722046006 | 28 | 0.8 | 31 |
| 111722046007 | 32 | 2.4 | 43 |
| 111722046008 | 30 | 4 | 44 |
| 111722046009 | 29 | 2.4 | 38 |
| 111722046010 | 34 | 4 | 38 |
| 111722046011 | 28 | 4 | 36 |
| 111722046012 | 27 | 4 | 34 |
| 111722046013 | 29 | 4 | 33 |
| 111722046014 | 28 | 4 | 36 |
| 111722046015 | 29 | 4 | 37 |
| 111722046016 | 27 | 4 | 29 |
| 111722046017 | 33 | 2.4 | 30 |
| 111722046018 | 34 | 2.4 | 38 |
| 111722046019 | 31 | 4 | 43 |
| 111722046020 | 28 | 4 | 35 |

| | | | |
|--------------|----|-----|----|
| 111722046021 | 25 | 4 | 34 |
| 111722046022 | 24 | 4 | 29 |
| 111722046023 | 28 | 2.4 | 41 |
| 111722046024 | 27 | 0 | 35 |
| 111722046025 | 32 | 4 | 30 |
| 111722046026 | 25 | 4 | 37 |
| 111722046027 | 26 | 4 | 42 |
| 111722046028 | 24 | 0 | 33 |
| 111722046029 | 27 | 4 | 37 |
| 111722046030 | 22 | 2.4 | 34 |
| 111722046031 | 27 | 2.4 | 39 |
| 111722046032 | 23 | 4 | 24 |
| 111722046033 | 25 | 4 | 41 |
| 111722046034 | 26 | 0 | 35 |
| 111722046035 | 24 | 2.4 | 40 |
| 111722046036 | 25 | 4 | 39 |
| 111722046037 | 23 | 4 | 29 |
| 111722046038 | 31 | 4 | 30 |

| | | | |
|--------------|----|-----|----|
| 111722046039 | 31 | 0 | 43 |
| 111722046040 | 24 | 4 | 36 |
| 111722046041 | 28 | 2.4 | 35 |
| 111722046042 | 26 | 4 | 38 |
| 111722046043 | 24 | 2.4 | 35 |
| 111722046044 | 23 | 0.8 | 31 |
| 111722046045 | 26 | 4 | 33 |
| 111722046046 | 22 | 4 | 33 |
| 111722046047 | 23 | 4 | 44 |
| 111722046048 | 24 | 0.8 | 42 |
| 111722046049 | 25 | 3.6 | 35 |
| 111722046050 | 23 | 4 | 38 |
| 111722046051 | 24 | 0 | 42 |
| 111722046052 | 24 | 4 | 29 |
| 111722046053 | 24 | 4 | 40 |
| 111722046054 | 29 | 4 | 37 |
| 111722046055 | 27 | 2 | 45 |
| 111722046056 | 25 | 4 | 38 |

| | | | |
|--------------|----|-----|----|
| 111722046057 | 24 | 2.4 | 37 |
| 111722046058 | 28 | 2.4 | 40 |
| 111722046059 | 29 | 4 | 30 |
| 111722046060 | 29 | 2.4 | 33 |